

# NATIONAL BROKERS LIMITED

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Tea Auctioneers since 1948

## TEA MARKET REPORT – Sale 43 held on Monday 3<sup>rd</sup> March, 2025

**CTC LEAF:** 53,021 packages of tea on offer met with less demand.

**BROKENS:** A few clean Brokens on offer met with a good demand at around last levels. All other varieties met with a fair demand and where sold eased in line with quality particularly the plainer varieties. BLF teas continued to meet with a restricted demand with very heavy withdrawals.

**FANNINGS:** A few clean Fannings met with a fairly good demand and were about steady. The remainder met with a fair demand but eased in line with quality particularly the plainer types. BLF teas continued to meet with a restricted demand with very heavy withdrawals.

**DUST:** 7,604 packages of tea on offer met with a good demand. Good liquoring Dusts were in good demand at

slightly easier rates. Mediums also saw a decline in price but sold well closely following quality. Plain/BLF Dusts were difficult of sale with heavy withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** The bulk of the offerings constituted of plain end of season types which met with a restricted demand and witnessed heavy withdrawals. However, a few clean teas continued to meet with a fairly good demand and sold in line with quality. Blenders continued to lend good support with less interest from the Loose tea buyers.

Dusts were an easier market.

Our Catalogue: (Sale 43) Avg : Tk 190.57, Sold 47.42% , (Sale 42) Avg : Tk 191.77, Sold 49.21%

### Quotations – This Week – (In Taka)

| Brokens | This Week   | Last Week | Fannings | This week   | Last Week | Dust | This week | Last Week |
|---------|-------------|-----------|----------|-------------|-----------|------|-----------|-----------|
| Best    | 220-225 nom | 225-240   | Best     | 220-225 nom | 225-240   | PD   | 170-225   | 180-251   |
| Good    | 205-215     | 210-220   | Good     | 205-215     | 210-220   | RD   | 160-278   | 160-274   |
| Medium  | 175-185     | 180-190   | Medium   | 175-185     | 180-190   | D    | 160-284   | 160-278   |
| Plain   | 160-170     | 160-175   | Plain    | 160-170     | 160-175   | CD   | 173-280   | 181-315   |
| BLF     | 160 nom     | 160-170   | BLF      | 160 nom     | 160-170   | BLF  | 160-185   | 160-200   |

Exchange Rates 3<sup>rd</sup> March, 2025 Sterling Pound 152.58208 Dollar: Tk. 121.0000

### Top Prices – This Week

| Category – CTC     | Garden     | Grade     | Package | Price | Buyer(s) |
|--------------------|------------|-----------|---------|-------|----------|
| Brokens            | *Chandpore | GBOP      | 10      | 255/- | AKT      |
| Fannings           | *Saif      | PF        | 10      | 249/- | AKT      |
| Clonal Brokens     | Kedarpur   | GBOP(BT1) | 10      | 435/- | Ajanta   |
| Clonal Fannings    | Kedarpur   | PF(BT1)   | 10      | 350/- | AKT      |
| RD/PD (incl.Clone) | Kedarpur   | RD(BT1)   | 10      | 280/- | AKT      |
| D (incl.Clone)     | *Madhupur  | D(BT1)    | 10      | 284/- | Mintu    |
| CD (incl.Clone)    | *Saif      | CD        | 5       | 280/- | Mintu    |

\* Above price(s) realised in our catalogue

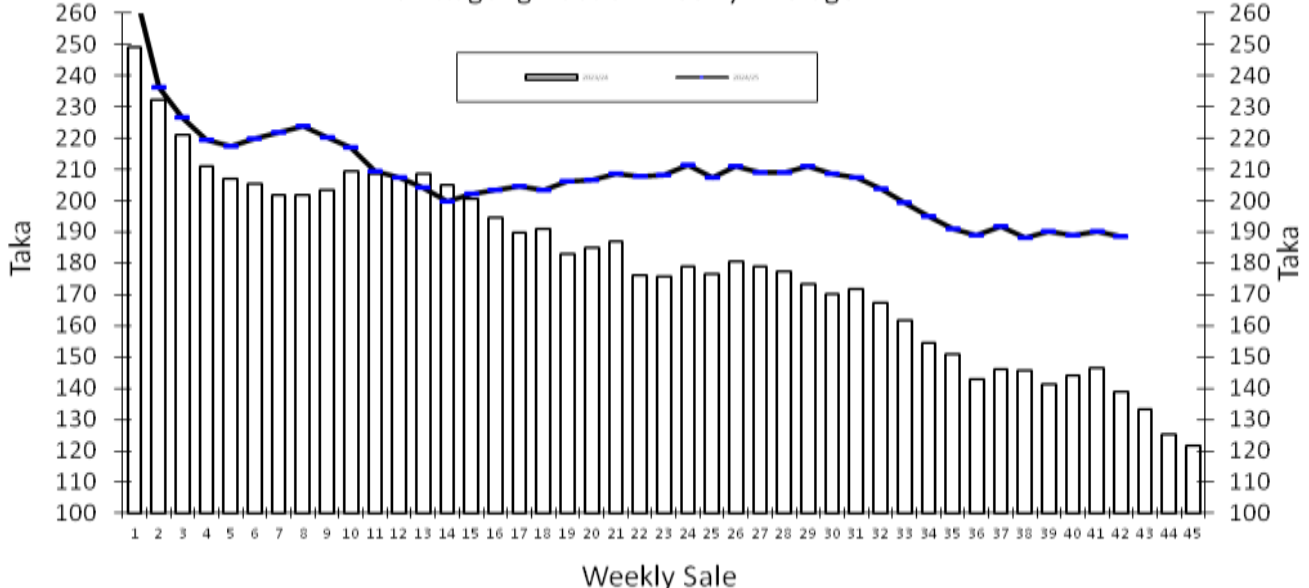
### Offerings

| Type  | This Sale (Sale 43) |                | Next Sale (Sale 44) |                |
|-------|---------------------|----------------|---------------------|----------------|
|       | Season 2024-25      | Season 2023-24 | Season 2024-25      | Season 2023-24 |
| Leaf  | 53,021              | 48,715         | 50,538              | 46,443         |
| Dust  | 7,604               | 15,254         | 4,721               | 13,771         |
| Total | 60,625              | 63,969         | 55,259              | 60,214         |
|       | Qty/Kg              | Qty/Kg         | Qty/Kg              | Qty/Kg         |
|       | 2,645,747.9         | 2,430,878      | 2,521,846.2         | 2,317,506      |
|       | 379,439.6           | 761,174        | 235,577.9           | 6,87,173       |
|       | 3,025,187.5         | 3,192,053      | 2,757,424.1         | 3,004,679      |

### Chittagong Auction Average - Sale 42

(Season 2024/25): Tk 188.35 & (Season 2023/24): Tk 138.84 & (Season 2022/23) :Tk 153.81

### Chittagong Auction Weekly Average



**Chittagong Auction Statistics - Sale: 42**

Updated on: 3rd March 2025

**Quantities of Teas Sold & Average Prices Realised**

| Category   | For the Sale   |        |                |         | Up-to-Date Sale |        |                |              |                      |          |              |           |
|------------|----------------|--------|----------------|---------|-----------------|--------|----------------|--------------|----------------------|----------|--------------|-----------|
|            | Season 2023/24 |        | Season 2024/25 |         | Season 2023/24  |        | Season 2024/25 |              | (+/-) Season 2023/24 |          |              |           |
|            | Qty. (Kg)      | Taka   | Qty. (Kg)      | Taka    | Qty. (Kg)       | (%)    | Taka           | Qty. (Kg)    | (%)                  | Taka     | Qty. (Kg)    | Taka      |
| CTC LEAF   | 1,510,050.9    | 136.66 | 1,083,812.0    | 181.49  | 67,943,463.1    | 77.5%  | 173.79         | 61,344,466.6 | 79.45%               | 202.92   | -6,598,996.5 | 29.13     |
| CTC DUST   | 512,853.9      | 145.26 | 330,282.0      | 211.31  | 17,472,713.1    | 22.5%  | 199.51         | 16,282,937.3 | 20.28%               | 220.01   | -1,189,775.8 | 20.50     |
| Sub-Total  | 2,022,904.8    | 138.84 | 1,414,094.0    | 188.45  | 85,416,176.2    | 99.9%  | 179.04         | 77,627,403.9 | 99.73%               | 206.50   | -7,788,772.3 | 27.46     |
| Orthodox   | 0.0            | 0.00   | 0.0            | 0.00    | 490.0           | 0.0%   | 850.00         | 406.1        | 0.00%                | 1,088.50 | -83.9        | 238.50    |
| Total      | 2,022,904.8    | 138.84 | 1,414,094.0    | 188.45  | 85,416,675.2    | 99.9%  | 179.04         | 77,627,810.1 | 99.73%               | 206.51   | -7,788,865.2 | 27.47     |
| Green Tea  | 97.7           | 377.74 | 0.0            | 0.00    | 3,819.1         | 0.0%   | 759.98         | 13,077.9     | 0.00%                | 661.44   | 9,258.8      | -98.54    |
| Olong Tea  | 0.0            | 0.00   | 0.0            | 0.00    | 7.0             | 0.0%   | 1,250.00       | 0.0          | 0.00%                | 0.00     | -7.0         | -1,250.00 |
| Yellow Tea | 0.0            | 0.00   | 0.0            | 0.00    | 20.5            | 0.0%   | 1,250.00       | 49.1         | 0.00%                | 1,228.71 | 28.6         | -21.29    |
| White Tea  | 0.0            | 0.00   | 2.0            | 2703.00 | 0.0             | 0.0%   | 0.00           | 2.0          | 0.00%                | 2,703.00 | 2.0          | 2,703.00  |
| Total      | 2,023,002.5    | 138.85 | 1,414,096.0    | 188.45  | 85,420,521.8    | 99.9%  | 179.07         | 77,640,939.1 | 99.74%               | 206.58   | -7,779,582.8 | 27.51     |
| Other (s)  | 492.5          | 89.00  | 2,539.40       | 127.84  | 215,224.9       | 0.1%   | 116.75         | 736,957.5    | 0.26%                | 126.48   | 521,732.6    | 9.73      |
| G.Total    | 2,023,495.0    | 138.84 | 1,416,635.4    | 188.35  | 85,635,746.7    | 100.0% | 175.92         | 78,377,896.6 | 100%                 | 205.83   | -7,257,850.2 | 29.91     |

**Buyer Purchase Analysis**

| Buyer       | For the Sale   |        |                |        | Up-to-Date Sale |        |                |              |                      |        |              |        |
|-------------|----------------|--------|----------------|--------|-----------------|--------|----------------|--------------|----------------------|--------|--------------|--------|
|             | Season 2023/24 |        | Season 2024/25 |        | Season 2023/24  |        | Season 2024/25 |              | (+/-) Season 2023/24 |        |              |        |
|             | Qty. (Kg)      | Taka   | Qty. (Kg)      | Taka   | Qty. (Kg)       | (%)    | Taka           | Qty. (Kg)    | (%)                  | Taka   | Qty. (Kg)    | Taka   |
| Export      | 56,391.1       | 86.84  | 0.0            | 0.00   | 344,186.2       | 0.02%  | 84.81          | 20,480.0     | 0.27%                | 218.15 | -323,706.2   | 133.34 |
| Internal    | 1,967,103.8    | 140.32 | 1,416,635.4    | 188.35 | 85,291,560.5    | 99.98% | 179.31         | 78,357,416.6 | 99.73%               | 205.83 | -6,934,144.0 | 26.52  |
| Grand Total | 2,023,495.0    | 138.84 | 1,416,635.4    | 188.35 | 85,635,746.7    | 100%   | 175.92         | 78,377,896.6 | 100%                 | 205.83 | -7,257,850.2 | 29.91  |

**Crop of Major Tea Producing & Exporting Countries**

| Country     | Month    | For the Month |       |       |            | Up to Month |         |          |            |
|-------------|----------|---------------|-------|-------|------------|-------------|---------|----------|------------|
|             |          | 2022          | 2023  | 2024  | (+/-) 2023 | 2022        | 2023    | 2024     | (+/-) 2023 |
| Bangladesh  | December | 7.78          | 7.79  | 6.37  | -1.4       | 93.83       | 102.95  | 93.04    | -9.91      |
| North India | December | 48.0          | 66.27 | 11.09 | -55.2      | 1110.4      | 1,157.0 | 1,057.98 | -99.00     |
| South India | December | 14.4          | 18.12 | 18.30 | 0.2        | 230.1       | 236.68  | 226.8    | -9.88      |
| All India   | December | 65.8          | 84.39 | 29.39 | -55.0      | 1340.5      | 1393.66 | 1284.78  | -108.88    |
| Sri Lanka   | December | 19.5          | 19.80 | 21.71 | 1.9        | 251.5       | 256.04  | 262.15   | 6.11       |
| Kenya       | August   | 35.9          | 45.57 | 38.62 | -7.0       | 340.1       | 363.9   | 402.75   | 38.84      |

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

**OTHER MARKETS**

**COONOOR SALE 09- 28<sup>th</sup> FEBRUARY, 2025**

DEMAND: - Continued Good demand. MARKET: - The total CTC leaf teas sold this week was 90.44 (1112212.04kgs) of the total offering of 1229827.79Kgs. Good demand with larger broken at steady prices. All other sorts in this category sold barely steady to easier. Exporters were active on the larger and select medium broken. Major blenders and internal buyers were selective along with the upcountry buyers. BUYING PATTERN: - The major blenders off take was 39.26% of the total CTC leaf sold

| CTC Leaf(USC/KG) | Best    | Good    | Better Medium | Medium  | Plain   |
|------------------|---------|---------|---------------|---------|---------|
| Larger Brokens   | NA      | 183-193 | 133-157       | 127-132 | 118-126 |
| Medium Brokens   | 217-267 | 172-182 | 134-149       | 129-138 | 126-128 |
| Smaller Brokens  | 237-267 | 172-206 | 140-151       | 130-138 | 127-129 |
| Fannings         | 219-263 | NA      | 140-155       | 129-138 | 120-128 |

**SILUGURI SALE 09- 26<sup>th</sup> FEBRUARY, 2025 :**

LEAF & DUST: Good demand with levels following quality. Buying Pattern: Internal & Blenders- Operated

| Quotations (USC/KG)   | Brokens(USC/kg) | Fannings(USC/kg) | Dust (USC/kg) |
|-----------------------|-----------------|------------------|---------------|
| Good / Best           | 183-252         | 189-240          | 166-195       |
| Medium/ Better Medium | 155-177         | 155-183          | 143-160       |
| Common / BLF          | 126-149         | 120-149          | 114-137       |

**MOMBASA SALE 08 – 24<sup>TH</sup> & 25<sup>TH</sup> FEBRUARY, 2025**

There was fairly good demand at irregular rates for the 196,258 packages (13,185,928.00 kilos) on offer; 24.88% was unsold.

| CTC QUOTATIONS       | BP1 – (USC/kg) | PF1 – (USC/kg) | PD – (USC/kg) | D1 – (USC/kg) |
|----------------------|----------------|----------------|---------------|---------------|
| Best                 | 272 – 382      | 303 – 412      | 300 – 410     | 295 – 380     |
| Good                 | 260 – 351      | 292 – 334      | 290 – 330     | 265 – 314     |
| Good Medium          | 224 – 305      | 293 – 326      | 290 – 318     | 270 – 310     |
| Medium (KTDA)        | 150 – 268      | 145 – 297      | 140 – 282     | 150 – 256     |
| Medium (Plantations) | 150 – 262      | 147 – 242      | 188 – 293     | 148 – 216     |
| Lower Medium         | 133 – 170      | 125 – 160      | 122 – 203     | 130 – 171     |
| Plainer              | 115 – 150      | 080 – 132      | 096 – 156     | 096 – 140     |

**KOLKATA SALE 09 :** The sale has been dropped this week.